

## ISDH Hospital Fiscal 2004 Report and Statistical Comparison

**Hospital: Lutheran Hospital of Indiana**

Year: 2004 City: Fort Wayne Peer Group: Large

**Statement One: Summary of Revenue and Expenses**

1. Gross Patient Service Revenue		4. Operating Expenses	
Inpatient Patient Service Revenue	\$473,207,643	Salaries and Wages	\$82,558,002
Outpatient Patient Service Revenue	\$225,424,594	Employee Benefits and Taxes	\$21,970,344
Total Gross Patient Service Revenue	\$698,632,237	Depreciation and Amortization	\$8,556,866
2. Deductions from Revenue		Interest Expenses	\$25,505,702
Contractual Allowances	\$358,607,217	Bad Debt	\$9,031,205
Other Deductions	\$8,070,932	Other Expenses	\$119,796,660
Total Deductions	\$366,678,149	Total Operating Expenses	\$267,418,779
3. Total Operating Revenue		5. Net Revenue and Expenses	
Net Patient Service Revenue	\$331,954,088	Net Operating Revenue over Expenses	\$71,456,351
Other Operating Revenue	\$6,921,042	Net Non-operating Gains over Losses	\$411,808
Total Operating Revenue	\$338,875,130	Total Net Gain over Loss	\$71,868,159

6. Assets and Liabilities	
Total Assets	\$588,993,818
Total Liabilities	\$588,993,818

Statement Two: Contractual Allowances			
Revenue Source	Gross Patient Revenue	Contractual Allowances	Net Patient Service Revenue
Medicare	\$314,410,977	\$216,011,762	\$98,399,215
Medicaid	\$26,657,574	\$21,583,008	\$5,074,566
Other State	\$5,284,462	\$2,114,199	\$3,170,263
Local Government	\$3,902,046	\$1,648,557	\$2,235,489
Commercial Insurance	\$348,377,178	\$117,248,687	\$231,127,491
Total	\$698,632,237	\$358,607,213	\$340,025,024

Statement Three: Unique Specialized Hospital Funds			
Fund Category	Estimated Incoming Revenue from Others	Estimated Outgoing Expenses to Others	Net Dollar Gain or Loss after Adjustment
Donations	\$3,338	\$622,304	(\$618,966)
Educational	\$1,319,969	\$3,082,425	(\$1,762,456)

Research	\$0	\$0	\$0
Bioterrorism Grant	\$112,000	\$112,000	\$0

**Number of Individuals estimated by this hospital that are involved in education:**

Number of Medical Professionals Trained In This Hospital	11,500
Number of Hospital Patients Educated In This Hospital	241,516
Number of Citizens Exposed to Hospital's Health Education Messages	130,000

**Statement Four: Costs of Charity and Subsidized Community Benefits**

Category	Estimated Incoming Revenue	Estimated Outgoing Expenses	Unreimbursed Costs by Hospital
<b>Charity</b>	\$116,910,737	\$139,627,445	(\$22,716,708)
<b>Community Benefits</b>	\$0	\$2,192,587	(\$2,192,587)

For further information on this report, please contact:

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**ISDH STATISTICAL COMPARISON BETWEEN THIS HOSPITAL  
AND OTHER HOSPITALS IN ITS PEER GROUP**

<b>PERFORMANCE INDICATOR</b>	<b>METHODOLOGY</b>	<b>THIS HOSPITAL'S RESULTS</b>	<b>PEER GROUP AVERAGE</b>
1. # of FTE's	Number of Full Time Equivalents	765	656
2. % of Salary	Salary Expenses divided by Total Expenses	38.6%	38.3%
3. Average Daily Census	Patient Days divided by annual days (365 days)	73.6	58.6
4. Average Length of Stay	Number of Patient Days divided by the Number of Discharges	4.5	4.3
5. Price for Medical/Surgical per stay	Total Medical/Surgical charges divided by Medical/Surgical discharges	\$8,938	\$4,999
6. Gross Price per Discharge	Gross Inpatient Revenue divided by the Total Discharges	\$21,869	\$13,629
7. Outpatient Revenue Percentage	Outpatient Revenue divided by the Gross Total Revenue	43.7%	53.7%
8. Gross Price per Visit	Gross Outpatient Revenue divided by the Total Outpatient Visits	\$1,125	\$993
9. % of Medicare	Medicare Revenue divided by the Gross Patient Revenue	43.0%	43.0%

10. % of Bad Debt	Bad Debt Expense divided by the Gross Operating Expenses	10.2%	6.2%
11. Charity Allocation	Unreimbursed costs of providing services to patients under adopted charity policy	(\$3,122,316)	(\$1,233,371)
12. Net Margin	Excess of Revenue over Expenses divided by the Total Operating Revenue	3.9	6.3

Note:

1. NP = No medical-surgical patients or outpatient visits.
2. See Statewide Results for definition of terms.